



# Introduction

### **Prabhu Stavarmath**

Co-founder and Chief Business Officer - RefillBot

- Serial entrepreneur
- Electronics and communication engineer
- 15+ years of engineering leadership in building large scale enterprise products at HP, Siemens, Dell-EMC<sup>2</sup>
- Solving large scale problems, idea to revenue generation





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# **Customer Case Study**



### **Govt of Karnataka**

Remote Monitoring of RO Water Purification Infrastructure

# **Deployed in 100 Villages across Two Districts:**

District	Taluk	Villages/Installations
Tumkur	Kunigal	6
	Gubbi	22
	Sira	1
	Tumkur	14
Ramanagar	Channapatna	11
	Magadi	28
	Kanakpura	18



# Requirement: Remote Monitoring of Water Purification Infrastructure

**Total Water Purification Units: 18,000+** 

Pilot Phase: 100 Villages











- Unified Dashboard Operations & availability
- Water Consumption & Quality (TDS, Ph)
- Operational Intelligence
- Automated auditing of O&M (Operation & Maintenance)
- Predictive Maintenance
- Minimal downtimes



# **Solution:** RefillBot RMS – IoT Hardware & Cloud Software

Remote water consumption and quality monitoring remote and urban habitats



## Wide range of applications:

- Water quality 10+ Sensors
- Plug-n-play, 30 min installation

## **Global Coverage:**

- M2M support with 200+ countries coverage
- Works with and without internet

# **Access Anywhere**

- Cloud based Web and mobile
- Events, Alerts and Notifications
- Business Intelligence and Key Insights



# **Product:** Remote Monitoring System (IoT Hardware)

Enables remote management of utilities, machines, sensor data, operational conditions and more.



### **OEM Kit**

Size 7x7 Cms

# Compatible for wide range of OEM applications:

- Water Purifiers, AC, Washing machines
- Building management system
- Battery Management System (EV Charging)

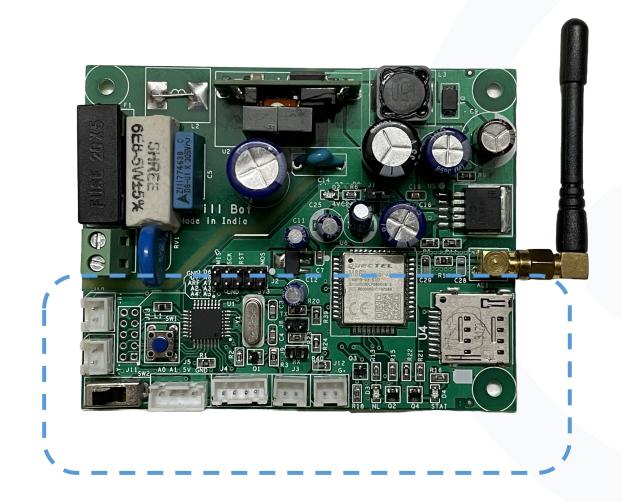
### **Key Features:**

- M2M 2G through 4G/LTE supported
- 10 I/O Ports on a single device
- Works with and without internet
- Plug-n-play with cloud APIs
- Built in power adapter with serge protection
- IP65 Enclosure



# **Custom Design – Size Matters!**

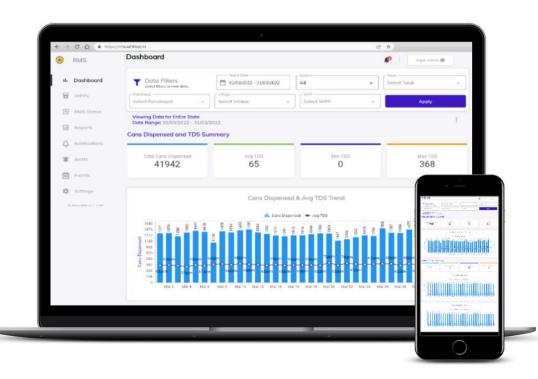
Designed to suit wide range of application from domestic to industrial applications





# **Product:** Unified Water Infrastructure Dashboard

Cloud based admin dashboard for monitoring, reporting and analytics.



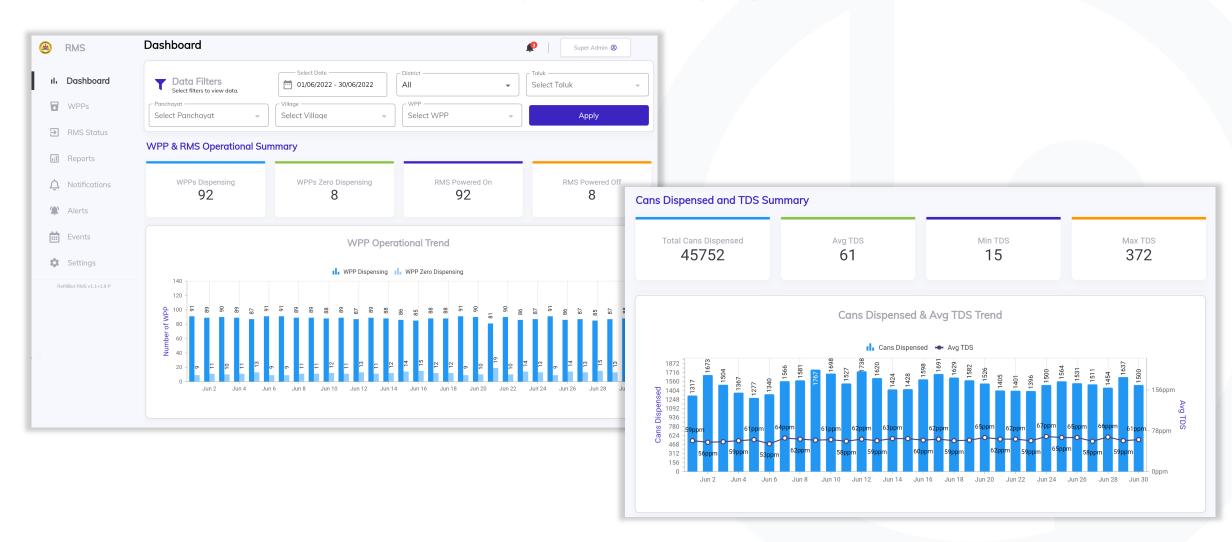
# **Key Features**

- Cloud based Web and mobile
- Events, Alerts and Notifications
- Asset monitoring and real time data sync
- Customizable Reports
- Advanced Analytics and Business Intelligence
- Secured Role based data accessibility
- Geo location tracking and tagging
- Scalable to 100,000 concurrent devices sync



# **Unified Water Infrastructure Dashboard**

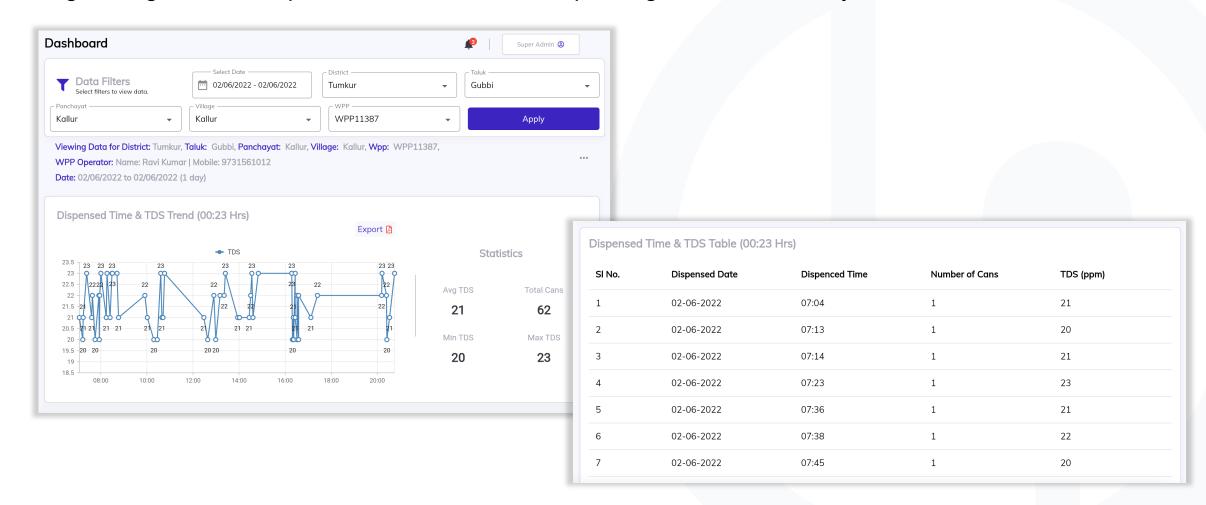
Operational Status, Consumption and Average Water quality (TDS)





# **Unified Water Infrastructure Dashboard**

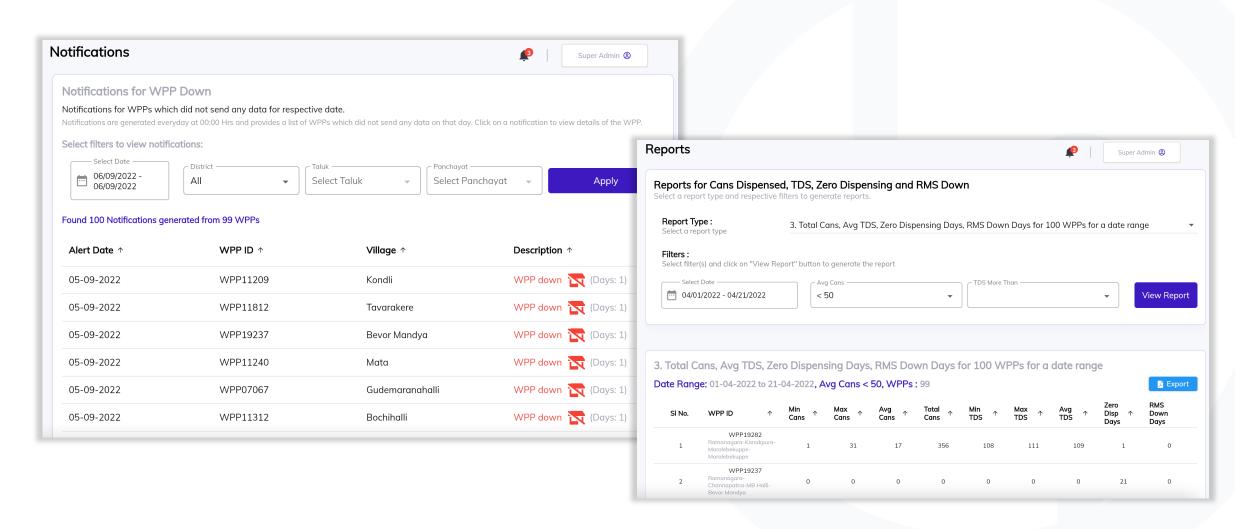
Single village – Consumption with TDS for each dispensing on a selected day





# **Unified Water Infrastructure Dashboard**

Alerts, Notifications and Report generation





# A made in India product!

















Our Innovation Story Published on Electronics For You Magazine (EFY)





# **Our Innovation Story Covered Across Global News**



https://sg.finance.yahoo.co m/news/arrow-electronicsenables-innovative-startup-043000529.html



WaterWorld.

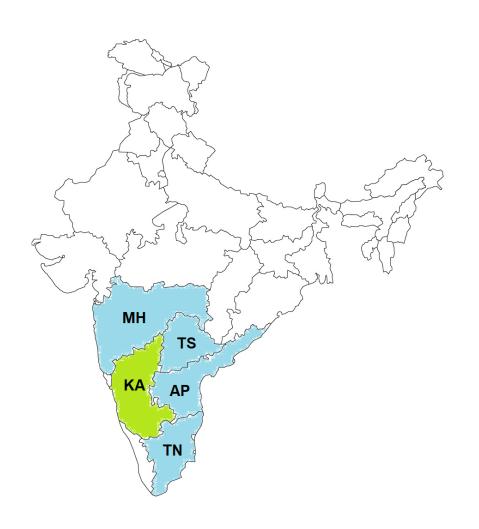
https://www.waterworld.com /drinking-water/potablewater-quality/pressrelease/14270781/indianstartup-provides-remotewater-quality-monitoring-forvillages



https://www.taiwannews.co m.tw/en/news/4499236



# **Customer Base**



# India

- Karnataka (Live 100 villages)
- Telangana (POC)
- Andhra Pradesh (POC)

# **USA**

New York (Pilot)

# **Europe**

Greece (Pilot)

# Thank you



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